

T HUTCHIES' TRUTH

A QUARTERLY NEWSLETTER FOR HUTCHINSON BUILDERS

September 2002

NO merger bedded down with a 'perfect marriage'



John Galloway ... a better future.

WELL respected and long established North Queensland builder, Galloway and Lando, has merged with Hutchies - Queensland's oldest and largest privately owned construction company - in what both parties described as "a perfect marriage."

Hutchies' Chairman, Scott Hutchinson, said Galloway and Lando's strong housing track record and Hutchies' construction performance would create a dynamic new force in North Queensland's building industry.

"Hutchies is proud to link with John Galloway, a respected building industry personality, who will head the merged group in North Queensland," Scott said.

"A special bonus in this merger is that both groups will keep all of their respective people engaged, with John and his team relocating into Hutchinson's remodelled offices in Rendle Street, Aitkenvale."

Galloway and Lando has had almost 25 years of successful operation in North Queensland.

Mr Galloway said the decision for he and his wife to move away from running their own business had been a tough one.

"But I am sure this merger will allow both businesses to move on to bigger and better things in the future," he said.

All pre-existing projects prior to the merger date of July 15 were completed independently by the merger partners, with all new projects after that date being undertaken by the new group.

Field day for construction team



Richard Field accepts the award on behalf of Noel McPherson for the Ralvana House at Port Douglas.



Paul de Jong accepts the award for the Bedarra Island refurbishment.



Dave Christoffersen proudly displays the QMBA Awards won for the Maritime Museum and the Ocean Breeze apartments.

HUTCHIES' North Queensland teams had a field day at the recent 2002 North Queensland Housing and Construction Awards.

In the Cairns Awards, Hutchies won Low-rise Multi-Residential Housing \$500,000-\$1million with the Ralvana House in Port Douglas and was winner in Refurbishments \$1-5million with Bedarra Island.

In Townsville, Hutchies won two awards for the Maritime Museum - Community Services up to \$1million and Tourism and Hospitality Facilities up to \$1million - and their Ocean Breeze project won Commercial Buildings (Offices, High Rise Buildings over three stories, including Hotels).



Can you identify this cheeky pair?

- See p5

Bright idea to think pink



The Broncos' Cheerleaders with site crew.

HUTCHIES' crew on Leyshon's Regatta Riverside building site were recently, literally, in the pink.

The construction site put its support behind Think Pink Day - a charitable cause, with funds going to the Kim Walters' Choices Program, run by The Wesley Hospital, for patients, families and survivors of breast cancer.

The site was decorated with pink balloons and streamers and workers were invited to wear pink, with prizes for who dressed in the most pink, including a \$100 beer voucher for the nearby Regatta Hotel.

During the day, Kevin Walters, whose

wife, Kim, died of breast cancer, dropped in and brought along the Broncos' Cheerleaders, who signed posters and performed a routine, to say thanks to the site workers for their think pink effort.

Hutchies' workers, dressed in hot pink, slowed commuter traffic to a crawl, drove television crews into a frenzy, and dominated radio traffic reports throughout the day.

The result was a fun day at work, plenty of publicity for Leyshon's Regatta Riverside project and sizeable donations to The Wesley Hospital's breast cancer program.

Well done, gang!



Kevin Walters celebrates with the winners of the Think Pink competition - the Elliot & Taylor Reinforcing crew. Left to right: Kevin Pamfrett, Kevin Walters, Paul Grey and Brian McPherson.

FROM THE CHAIRMAN



**Builder Developer -
"To be or not to be?"**

Scott Hutchinson

RECENTLY we have been accused of being a builder/developer and I wish to make clear that we are not, and never will be, developers.

This is for two reasons:

1. We don't want to compete with our clients.
2. Builders are generally not good at property development.

At Hutchinson Builders, we use our capital and the strength of our balance sheet to help our clients, but our aim is simply to acquire more building work.

We don't look for sites, tenants or development opportunities and, if they do appear, we refer them to the client we feel is most appropriate.

This allows us to safely focus on building smarter, better and more efficiently.

Greg Quinn's influence since arriving in October has been to drive Hutchies even more into the building trades (not just managing them), to get better quality and efficiency.

At Hutchies we believe that our clients, our industry, our company and company members are best served if we all stick to what we do best.

— **Scott Hutchinson,
Chairman.**

Praise for quiet achievers

THE following was published in the Toowoomba Chronicle, giving Hutchies' team a pat on the back.

"I live at Aldersgate Court and I must give credit to the workers, who are building the new police station. They start work early in the morning and finish late afternoon. The tenants at Aldersgate Court never hear them at work and we must compliment them on the good job they are doing. Hutchinson, take a bow."

— **Peg McCormick, Toowoomba.**



A successful transformation from an unused building to a current "state of the art" electrical showroom in Toowoomba. Hutchies work involved an upgrade of the building structure and services to meet the stringent standards and requirements of the current building classifications.



Young Hutchies' ambassadors head for Townsville

HUTCHIES' North Queensland exposure increased dramatically when the Brisbane South (Under 13) Junior Rugby Union team competed in the State Championships in Townsville.

The Brisbane South contingent of 22 was fitted out with Hutchies' shirts for the trip North.

LEFT: Hutchies' young ambassadors sporting their new shirts.

Builder on fire to match developer's high standard

HUTCHIES' reputation of high standards in construction has helped win a contract for a new \$30 million prestigious highrise on the Gold Coast.

Windsong is a 15-level luxury, residential tower in Marine Parade, Labrador, which has enjoyed strong off-the-plan sales, with 60 per cent of the building sold since its release in April.

Windsong Developments principal, Peter Wood, said a great deal of thought and planning had gone into every aspect of Windsong and it had been imperative to secure a builder, who would deliver a

similarly high standard in terms of construction.

"We have a high quality product, which has been enthusiastically received by the marketplace and we now have a builder with a proud reputation for quality and attention to detail," Mr Wood said.

Hutchies' Chairman, Scott Hutchinson, said the company was looking forward to being part of the Windsong development team.

"We have a very professional and experienced Windsong crew, who will ensure

we deliver the quality and standards demanded by Peter Wood," he said.

Windsong, which overlooks parkland and the Broadwater, embraces the Queensland lifestyle, with large, shuttered verandahs designed to allow cooling breezes to flow through the apartments.

As well as the usual amenities such as gymnasium, lap pool, spa and indoor/outdoor barbecue area, Windsong has a summerhouse with a craft room, featuring potter's wheel and kiln, artist's easel, sewing machine and woodwork bench.



Ideal job for Goanna Gundy

AL Gundy's knowledge of Australian fauna and flora came in handy on a Hutchies' job out Winton way recently, when the call came for someone to catch and release a giant goanna.

"Crocodile" Gundy, as he is known, was given the job and, having grown up as a member of the Wakka Wakka tribe at Cherbourg, made easy work of it.

Al could have earned the new title, Goanna Gundy.

Al said an old uncle, Lenny Duncan, had taught him to hunt.

"On weekends Lenny would take me hunting for witchity grubs, fishing for freshwater yabbies or looking for duck and turtle eggs. If it rained, we would go looking for sap out of a particular gum tree, which we would boil with sugar to taste like lollies," Al explained.

Al has passed his knowledge of bush tucker and survival on to the Boy Scout movement.

LEFT: Al Gundy takes care of a small problem on site at Winton.

When Al left school he went to work as a jackeroo, then joined the building game through demolition work.

He started with Hutchies eight years ago on the refurbishment of the Treasury Casino and, although he has had job offers from other contractors, Al says they can't match Hutchies - particularly the social club outings.

"I enjoy being a builder's labourer, because of the variety of jobs and the different places it takes me," Al said.

Al's recent project was at Winton, where his goanna handling skills came to the rescue.

"I recommend Winton to everyone. Stop in and have a look around. You'll be amazed at the land, places, people and animals there," Al said.

"I really enjoyed it, thanks to Lionel, our site foreman, who is a local and knows what's around the area and also thanks to Peter Stockham, the local Council overseer, who helped us on the job at Winton."



In Toowoomba, Hutchies' Managing Director, Greg Quinn, joins Penny and Mark Dalton to celebrate Hutchies' 90th anniversary and completion of works on the new Suncorp-Metway call centre (top).



Hutchies' 90th anniversary spill over the border to Ballina, northern NSW where, from left, Wayne Cullen, Paul Hart, and Scott Hutchinson joined Developer/Hotel owner, Chris Condon, the Honourable Deputy Mayor, JB Felsch, and the Honourable federal National party member for Page, Ian Causley in the celebrations.



In Townsville, Robert Weymouth and wife, Cathy, joined Eric Lollo, Justine Murray, and Jack Hutchison to celebrate the 90th anniversary in tropical style.

Chain reaction of celebration

HUTCHIES' recent 90th anniversary set off a chain reaction of celebrations throughout Queensland and in northern New South Wales.

In Toowoomba, it was a double celebration, with the anniversary coinciding with completion of major works on the \$4million Suncorp-Metway call centre on the corner of Margaret and Kitchener Streets. More than 300 people will work in the new call centre.

Hutchies is also working on the new \$9million police station in Hume Street, Toowoomba. Speaking at the celebrations, Chairman, Scott Hutchinson, said the company's traditional work in Toowoomba was government and tender work.

"In Brisbane our role is very much in private sector developments and we are on the lookout in Toowoomba to help developers with their building projects," he said.

Down the aisle again with new \$10m shopping centre



Scott Hutchison with Brian Griffin on site at Narangba Valley Shopping Centre.

HUTCHIES and Forest Ridge developer, Heritage Pacific, are completing another major project together - the \$10million Narangba Valley Shopping Centre.

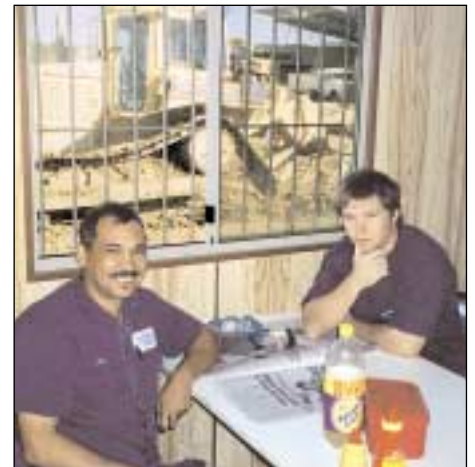
The relationship between Hutchies and Heritage Pacific began with construction of Burpengary Plaza, north of Brisbane, and continued with a Woolworths supermarket in Hervey Bay, and then the redevelopment of the West End Markets site into an integrated urban village all with a combined value of \$75 million.

Heritage Pacific's Retail/Commercial Director, Brian Griffin, described Hutchies as "somewhat of an expert in super-

market based retail developments."

"It made good commercial sense to continue with what has proved to be a winning combination in the retail aisles," he said.

A Woolworths supermarket will cover 2000 square metres and 11 supporting retail tenancies will total 1000 square metres in the new Narangba Valley Shopping Centre.



Hutchies plumbers, Kenny Green and Conan Dunstan, who worked on the Narangba site.



Cultural clash in the ring

HUTCHIES' new g-strings made an interesting cultural contrast with the traditional dress of South African boxer, Roland Francis, when he clashed with Australian, Arama Tabuai, in the international super middleweight boxing clash recently at the Greek Club.

Fight hostesses wore the g-strings beneath their see-through outfits between bouts, ensuring Hutchies plenty of free exposure.

LEFT: South African boxer, Roland Francis, in traditional dress.



RIGHT: Fight hostess with traditional Hutchies g-string.



Naked truth always a winner

THIS anonymous entry "Naked Truth" receives first prize for originality in the Travelling Undies competition.

If anyone can identify the owners of the tattoos, let us know, so much needed prizes of undies and g-string can be forwarded urgently.

As runners up, **Martin Spinks** (top right) took advantage of the Consolidat-

ed Properties trip to the Bledisloe Cup in New Zealand to win himself a prize. The name of the boat "Thrills" says it all.

And **Wayne Cullen** and **Ms Mermaid Ballina, Kelly Homes**, (right), made an ideal couple at Hutchies' 90th anniversary celebrations at Ballina.

Wayne looks like he's about to be led up the garden path ... again!



Shane and Regina tie the knot

HUTCHIES' Shane Tyson recently tied the knot with his fiancée, Regina. The wedding party is shown here posing for formal photographs prior to the reception.

Blind athlete on the road to Athens

THE generosity of Hutchies' staff and contractors is helping blind, elite athlete, Gerrard Gosens, realise a dream to compete in the 2004 Athens Paralympic Games.

Gerrard, 30, is Executive Officer of the Queensland Paralympic Committee and has a string of personal, academic and sporting achievements to his credit, including Young Queenslander of the Year.

Staff and contractors recently attended a fundraiser for Gerrard at the Regatta Hotel to help him on his way to Athens.



Young champions, **Werner Botha** (left) and **Josh Robinson** (right), are shown with the Australian Middle Distance Track and Field Coach, **Roy Rankin**, along with Hutchies' sponsorship cheques to help them on their way to Olympic gold.

Jump start

HUTCHIES recently gave a jump start to two champion young Australian athletes with their hearts set on Commonwealth and Olympic gold.

Werner Botha and Josh Robinson are only 16 years old, but both are considered the best in Australia in their respective disciplines in the Under 20 division.

Both are state champions and recently represented Australia at the World Junior Athletics Championships in Jamaica as part of their long run to the 2004 Olympics in Athens.

Windsong Apartments - Labrador

An 18 level unit development and two storey town houses including unit facilities - project value \$14,452,000 plus GST.

Hutchies Project Manager:... Vaughan Thomas
Hutchies Administrator:... Robert Archibald
Hutchies Foreman:... Bob Wheeler
Hutchies Supervisor:... Paul Hart
Hutchies Cost Planner:... Mike Crossin
Project Mngnr Consultant Firm: APP Consultants - Adam Castro

Architect Firm:... Greenway Architects - Peter Hoskings
Structural / Civil Eng. Firm:... Robert Bird & Partners - Ian Gill

Quantity Surveyor Firm:... Millvast - Peter Longsdale & TBA O

Mech & Elect Eng Firm:... BCA - Ted Wheel
Hydraulic Engineering Firm:... Guthrie Associates - Andrew Guthrie

Citigate Stage II

Valued at \$6,150,000 - three level multi-function office block.

Hutchies Project Manager:... Searle Balladone
Hutchies Administrator:... Sam Mangano
Hutchies Foreman:... Matt Hutton
Project Mngnr Consultant Firm: Project Strategies - Geoff Cunningham

Architect Firm:... Woods Bagot - Kieran Gait

Structural Engineering Firm:... Robert Bird & Partners - Dave Hargreaves

Civil Engineering Firm:... BRW - Bruce Williamson

Mech & Elect Eng Firm:... Lincoln Scott - Kevin Shepherd

Woolstore Refurbishment

Valued at \$22m - Construction of 167 residential apartments in the existing "Elder Smith Woolstores" at Macquarie St, Teneriffe.

Hutchies Project Manager:... Searle Balladone
Hutchies Administrator:... Kris Leck
Hutchies Foreman:... Michael Byrne
Client Firm:... Meridian

Constructions P/L - Russell McCart / Simon McGuire

Architect Firm:... Fairweather Prospects - Chris Chetham / Jason Hedges

Structural Engineering Firm:... Morgan Consulting Engineers - James Thomas

Mech & Elect Eng Firm:... Medland Mitropoulos - Peter Mitropoulos

Brisbane Boys College Grandstand & Pavillion

Valued at \$1,230,300 - New grandstand and pavilion.

Hutchies Project Manager:... Barry Butterworth
Hutchies Administrator:... Brent Nowland
Hutchies Foreman:... Glen Houghton
Project Mngnr Consultant Firm: Burling Brown & Partners - Bruce Shewan

Architect Firm:... Burling Brown & Partners - Bruce Shewan

Structural Engineering Firm:... Alexandra Brown & Cambridge - Bob Cambridge

Civil & Hydraulic Eng Firm:... McCandry Rein Peterson

Mech & Elect Eng Firm:... Cushway Blackford & Associates

Morningside Office and Warehouse Development

Valued at \$3.5m. 455 Lytton Road, tilt panel construction - East Gate Pty Ltd

Hutchies Project Manager:... Len White
Hutchies Administrator:... Wayne Fox
Hutchies Foreman:... Michael Tickner
Architect Firm:... Powe Architects - Len Powe

Structural Engineering Firm:... Larkin Teys Consulting

JOBS UPDATE

with

Barry Butterworth

Gosford Centre Link

New Centre Link office for New England Properties valued at \$3.5m

Hutchies Project Manager:... Len White
Hutchies Administrator:... James Foreman
Hutchies Foreman:... Don Lindo
Architect Firm:... Team Design Australia
Structural Engineering Firm:... Cardno MBK
Civil Engineering Firm:... Barry Webb & Associates

Mombassa

Retail development at Indooroopilly for Consolidated Properties

Hutchies Project Manager:... Len White
Hutchies Administrator:... Dave Smythe
Hutchies Foreman:... Syd Britton
Project Mngnr Consultant Firm: Neil McEvoy
Architect Firm:... Colin Loel
Structural Engineering Firm:... Lambert & Smith
Civil & Hydraulic Eng Firm:... Chilton Woodward
Mech & Elect Eng Firm:... James Design

Crazy Clarks

Valued at \$2,250,000 - 5000m² extension to Crazy Clarks' warehouse.

Hutchies Project Manager:... Len White
Hutchies Administrator:... Dave Smythe
Hutchies Foreman:... Terry Wilson
Project Mngnr Consultant Firm: Quad Consulting - Ken Fraser

Narangba Valley Shopping Centre

2000m² Woolworths shopping centre and 10 specialty shops. Tilt panel construction with large carpark area (approx 200 bays). Project valued at \$4.3m.

Hutchies Project Manager:... Searle Balladone
Hutchies Administrator:... Joshua Sim
Hutchies Foreman:... Darrell Gersekowski
Hutchies Cost Planner:... Paul David
Architect Firm:... Cottee Parker
Structural Engineering Firm:... Whybird & Partners
Design Team:... Whybird & Partners
Quantity Surveyor Firm:... John Goss Projects
Electrical Firm:... Q Electrical

Hutchinson Builders - new office - Toowong

Valued at \$4m - New office building.

Hutchies Project Manager:... Len White
Hutchies Administrator:... Wayne Fox
Hutchies Foreman:... Michael Tickner
Architect Firm:... Lambert & Smith
Structural Engineering Firm:... McWilliams
Civil & Hydraulic Eng Firm:... McWilliams
Mech & Elect Eng Firm:... James Design

Chateau Nursing Home

Valued at \$2.8m - Extension and refurbishment of the existing nursing home with limited site access keeping the centre running at all times during the project.

Hutchies Administrator:... Russell Fryer
Hutchies Foreman:... Ian Partridge
Hutchies Cost Planner:... John Gaggin
Architect Firm:... Botta Robertson Group - Ton Jaucian

Structural Engineering Firm:... Lawenslein & Stumpo
Civil & Hydraulic Eng Firm:... Acon Consultants
Mech & Elect Eng Firm:... Wallis & Sprat Pty Ltd

Riverside Apartments - Ballina

Valued at \$11.2m - Mixed retail and apartment tourist development situated on the Richmond River in Ballina incorporating an underground carpark. The basement is to be constructed below the water table.

Hutchies Project Manager:... Alex Seydel
Hutchies Administrator:... Brett Smith
Hutchies Foreman:... Peter Barnett
Hutchies Supervisor:... Paul Hart
Architect Firm:... LBP Partnership - Ian Logan / Michael Bald

Structural Engineering Firm:... Ardill Payne & Partners - Graeme McKenzie

Civil & Hydraulic Eng Firm:... Ross Wilkinson & Associates - Ross Wilkinson

Mech & Elect Eng Firm:... Barry Webb & Associates Old Pty Ltd - Barry Webb

Duncan Thompson Stand Upgrade

Valued at \$2.2m - Extension and refurbishment of existing grandstand.

Hutchies Project Manager:... Paul Hart
Hutchies Administrator:... Craig Simpson
Hutchies Foreman:... Martin Penfound
Project Mngnr Consultant Firm: Sinclair Knight Merz - Brian Sizer

Architect Firm:... P.R. Wilkes & Associates - Peter Wilkes

Structural Engineering Firm:... Ardill Payne & Partners - Graeme McKenzie

Civil & Hydraulic Eng Firm:... Ross Wilkinson & Associates - Ross Wilkinson

Mech & Elect Eng Firm:... Barry Webb & Associates Old Pty Ltd - Barry Webb

James Cook Uni - Cairns

Valued at \$7.3m - Science building fitted out with full laboratories for biology, chemistry, phycology and alcohol testing. Roof sheeting installed in July.

Hutchies Project Manager:... Richard Field
Hutchies Administrator:... Paul York
Hutchies Supervisor:... Peter Singleton
Hutchies Cost Planner:... Robert Weymouth
Architect Firm:... Powe Graham & Dempsey

Structural Engineering Firm:... MMW Chapman

Quantity Surveyor Firm:... Rider Hunt

Electrical Engineering Firm:... SPA Consultants

St Thomas Mareeba

Valued at \$600,000 - three new classrooms and admin area refurbishment. Noel McPherson, who with this job completes a year's work in Mareeba on the RSL and St Thomas', now moves to Charters Towers, proving just how mobile Hutchies is in Northern Queensland.

Hutchies Project Manager:... Richard Field
Hutchies Administrator:... Paul York
Hutchies Foreman:... Noel McPherson
Hutchies Cost Planner:... Richard Field
Architect Firm:... McElroy Morrison Pierce

Westbrook Shops

Valued at \$800,083 - Convenience Centre.

Hutchies Project Manager:... Paul Hart
Hutchies Administrator:... Craig Simpson
Hutchies Foreman:... Lance Biddle
Architect Firm:... Joanne Gill Architect - Joanne Gill

Structural Engineering Firm:... D&L Shaw Consulting - David Shaw

Civil & Hydraulic Eng Firm:... D&L Shaw Consulting - David Shaw

Electrical Engineering Firm:... SPA Consultants

Rivers Edge Apartments

Valued at \$9,950,000 - 52 units and two townhouses.



Rat, Howsey and Noel at work on St Thomas' School, Mareeba.



ABOVE: Wayne Fox, Damien Berkett and Keith Mackleshaw at the George Street Backpackers roof wetting.



LEFT: Greg Willems at the Audi roof wetting.

Hutchies Project Manager:... Julian French
Hutchies Administrator:... Anthony Sandow
Hutchies Foreman:... Wayne Evans
Hutchies Supervisor:... Robert McAneney
Project Mngnr Consultant Firm: Project Strategies Australia Pty Ltd - Lloyd Dunn

Architect Firm:... Cox Rayner
Structural Engineering Firm:... McWilliams Engineers
Civil & Hydraulic Eng. Firm:... McWilliams Engineers
Quantity Surveyor Firm:... Rider Hunt
Electrical Engineering Firm:... Norman Disney & Young

Australian College of Tropical Agriculture

Valued at \$1,250,000 - New and refurbished dormitories. The refurbishment of the existing two-storey dormitory provides the students with an upgraded living quarters, fitted out with common room and kitchens on both floors and totally refurbished bathrooms on each floor. The new brick veneer dorms include six new buildings, which will house two students per building with a shared bathroom in the middle. The seventh building acts as a common room for the new dorms, which includes a new kitchen and Internet and television rooms. These new dorms are designed to be able to provide accommodation for visitors and conferences when students are on holidays.

Hutchies Project Manager:... Robert Weymouth
Hutchies Administrator:... Ben Priest
Hutchies Foreman:... Neil Berry
Architect Firm:... Woodhead International

Structural Engineering Firm:... GHD Pty Ltd

Civil & Hydraulic Eng Firm:... GHD Pty Ltd

Electrical Engineering Firm:... GHD Pty Ltd

Alan Sherriff Substation

Substation to serve and reinforce the existing service to the Mt Louisa/Thuringowa areas. Valued at \$837,346.

Hutchies Project Manager:... David Christoffersen
Hutchies Administrator:... David Christoffersen
Hutchies Foreman:... Noel O'Brien
Hutchies Cost Planner:... Robert Weymouth
Project Mngnr Consultant Firm: Ergon Energy
Architect Firm:... Robley, Hall & Dunlop
Structural / Civil Eng. Firm:... L. C. Johnstone & Associates

Pedal power conquers the Outback



Vince Corry and his pedal partners arrive at Gulf of Carpentaria after a week in the saddle.

BIKE-RIDING fanatic, Vince Corry, of Blades Project Services, can be seen most mornings cycling around the streets of Brisbane, but, recently, he took a holiday – and rode from Central Queensland to the Gulf of Carpentaria.

Strangely, Vince said he had the best time of his life!

Vince assembled a party of four, including his wife, and took part in the annual Gidgee to Gulf bike ride, which travelled from the famed Combo Waterhole to Karumba, raising money along the way for School

of the Air and the Royal Flying Doctor Service.

The trip involves hundreds of bike riders and took a week.

But they do it in style, with semi-trailers full of food and cold drinks, nightly campsites and plenty of entertainment, including a talent quest, visit to the Walkabout Hotel, sports events and Outback under the Stars concert.

Vince's party wore Hutchies' undies, g-strings and shirts to help spread the word throughout the West.

Cows on parade



A HERD of life-size, multi-coloured cows is roaming around Queensland for the next six months to raise \$1 million for the Leukaemia Foundation.

Cows On Parade is an urban artscape project, which stamped to success in Europe and the United States before coming to Australia.

Companies buy a blank cow and commission an artist to turn it into art, such as a blonde Moo-rylin Munroe. Hutchies have one in the herd titled **Cowstruction** (pictured above), painted by Jodie Ranger and Genevive Staines.

The work features a crane working above the city skyline. The theme is that the "sky's the limit" to what Hutchies can build and achieve in client satisfaction.

Greg's visit gives students a look at the real world...

HUTCHIES' Managing Director, Greg Quinn, recently received encouraging feedback from St Laurence's College, South Brisbane, following a visit, where he gave students a perspective of work in the real world.

School Principal, Ian McDonald, reported Greg's visit had generated significant activity.

Increased numbers of students visited the Careers Room, seeking information about courses and training, and others approached the College's industry liaison person, seeking assistance to gain work experience and to explore traineeship possibilities.

The good news is that Greg's visit prompted students' thinking, discussion and planning.

River Edge development leads the way in sales and urban renewal

JULIAN French, Hutchies' Project Manager for River Edge, a prestige development by Urban Properties, at Bulimba on the Brisbane River, can't believe his luck to be working in such an ideal riverfront location.

"Coming to work everyday at a site with views like this makes work so much more enjoyable – and easier," Julian said.

But, because of the public demand for the property, Julian doesn't get a great deal of time to gaze around.

River Edge recorded staggering sales in excess of \$20 million off the plan – with sales totalling \$7.3 million in a single day.

The \$150 million River Edge project will lead the way as the first riverside residential development in a massive 6.662 hectare master planned community.

It will be part of the largest low density urban renewal project in Brisbane's history.

River Edge continues the Brisbane City Council's vision to encourage low density development in areas that were previously under-utilised industrial zones.

In terms of capital growth, Bulimba is ranked as Brisbane's number one suburb by Matusik Property Insights, experiencing capital growth of more than 16% per annum for the past five years and accelerating to an extraordinary growth rate of 30% in the past 12 months.

River Edge's proximity to the Bulimba Ferry is acknowledged by Matusik as a reason for the project's popularity.

Ferry terminals are in aesthetically pleasing surroundings – waterfront locations, while also having the added benefit of transport on tap.

Getting away from the facts and figures, there is a romantic appeal about ferry travel. For many people, ferries are an enjoyable way to commute.



KEY to success ... Hutchies' move into house construction has reached a major milestone in June with completion and sale of their first spec home at Casuarina Beach, designed by architect, Frank Stewart. Scott Hutchinson was there to congratulate the buyers, Brendan and Vesna Wallington, and hand over the keys to their new home.



Sport with plenty of grunt

DEREK Wrede's wife, Lee, has taken up fly fishing and this Sooty Grunter (Barcoo Grunter) is evidence that she has mastered the art.

Girls carry the flame



The Townsville Flames Under 14 Girls basketball team again carried the Hutchies' name this year, securing third place in the recent Queensland championships. Congratulations to the girls who proudly show their Hutchies' caps and tattoos.



Recent history

IAN Solomon was cleaning out files recently when he came across this picture of Chairman, Scott Hutchinson, taken about 16 years ago, when Ian started publishing the Queensland Property Report.

History records a young Scott with his first company car – a brand new Hutchies' ute.

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13397	Hutchies Undies	13735	Hutchie Shirt	14050	Hutchie Shirt
13400	Hutchies G-String	13770	Hammer	Unclaimed Bonus Jackpot Prizes	
13428	Hutchie Port	13799	Hutchies G-String	14074	Level
13482	Level	13828	Level	14081	Lock Grip Pliers
13503	Hutchies G-String	13866	Hutchie Shirt	14105	Hammer
13544	Hutchies Undies	13882	Hammer	14142	Socket Wrench Tool Kit
13571	Hutchie Port	13907	Hutchies G-String	14168	Level
13606	Hutchie Shirt	13931	Supa Sweeper	14186	Hutchies Undies
13650	Hutchies Undies	13953	Hutchie Port	14200	Hutchie Shirt
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		14000	BBQ Cover		

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